Scaling Electric Transit | EV Roadmap 11 | June 20, 2018
A pioneer in providing a new energy ecosystem: from **Power Generation** to **Energy Storage** to **Electrified Transportation**
GLOBAL REACH

6 Continents, 48 Countries & Regions, 200+ Cities
US BASED MANUFACTURING
446,000 Square-Foot EV Manufacturing Space
Lancaster, CA
CHINA IS ALREADY SCALING

Figure 88: Global fleet of e-buses

Figure 95: Global municipal bus fleet forecast

Source: Bloomberg New Energy Finance, OFweek, European Alternative Fuels Observatory, Alternative Fuels Data Center, Bloomberg Intelligence. Note: Excludes trolley buses.

Source: Bloomberg New Energy Finance, OFweek, Bloomberg Intelligence, European Alternative Fuels Observatory, Alternative Fuels Data Center, Bloomberg Intelligence. Note: RoW includes Australia, India, Japan, Thailand, Mexico and Brazil.
Shenzhen has Scaled

How They did it:

- National Support with Local Buy In
- Vehicle Incentives – ½ cost of bus
- Innovative financing – leasing options
- Local Investment in Infrastructure - $490M for 500 stations/5-6K outlets & vehicle incentives

- Collaboration with Utilities to Optimize Operations and Charging – charging along bus routes, coordinated overnight charging when optimal for utility
- Lifetime warranty of the batteries
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